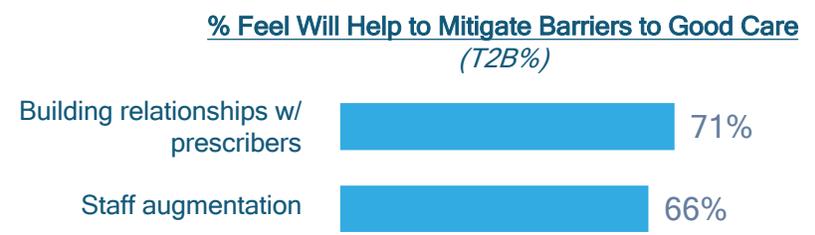
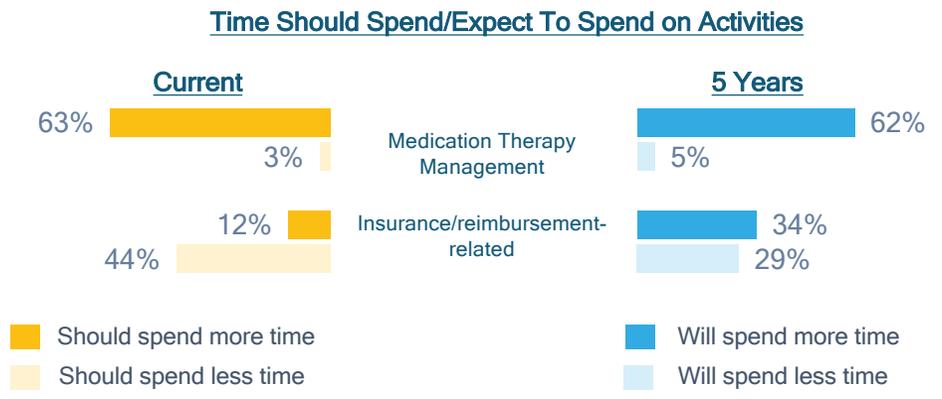
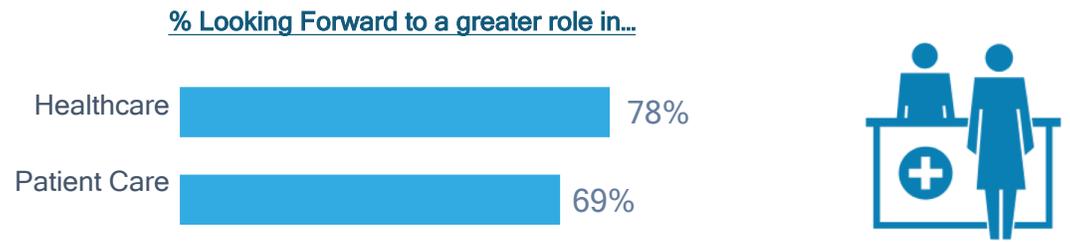
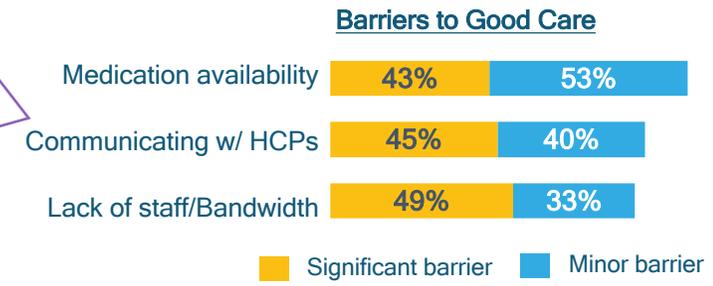
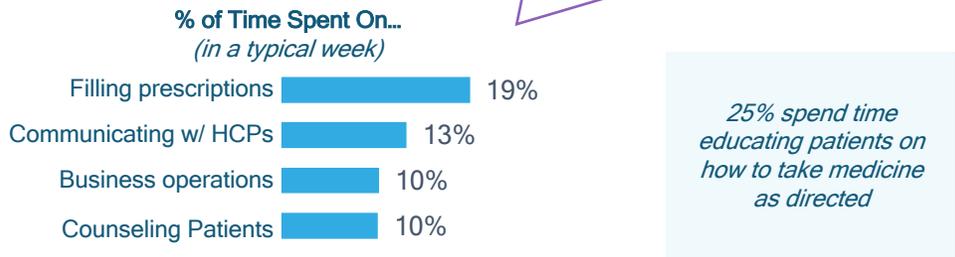


Hospital pharmacists are focused on providing quality patient care, though, to date, are only spending 10% of their time counseling patients. They feel they should be spending more time doing this, as well as MTM, but that medication availability, time spent communicating with HCPs and bandwidth are stopgaps. Building relationships with prescribers, as well as staff augmentation, can help to mitigate these barriers.

"Thin margins force us to focus more on the business and less on offering new and innovative patient care services."  
-Hospital Pharmacist

"The extremely high turnover of pharmacy technicians. In general they are underpaid for the job that they do. There is a significant wage gap between pharmacists and pharmacy technicians that leads to not being able to hire enough pharmacists and not being able to keep good technicians."  
-Hospital Pharmacist

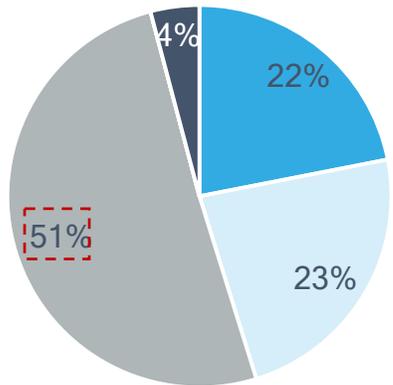
"Lack of integrated healthcare systems make it significantly harder to access patient health information and thus creates a barrier to evaluating appropriateness of medication therapy without contacting MD offices for information."  
-Hospital Pharmacist



## Occupation

Registered Pharmacists

**100%**



- Pharmacy Manager
- Pharmacist (non-owner/director/manager)
- Director of Pharmacy
- Pharmacy Technician
- Pharmacy Owner
- Other pharmacy related occupation

## Pharmacist Profile

**15** Avg. # years working in occupation

**541** Avg. # patients in past month

**3,972** Avg. # prescriptions filled in past month

## Setting



Urban: 48%



Suburban: 38%



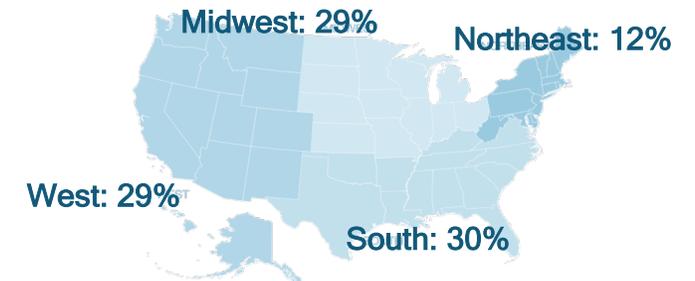
Rural: 14%

## Decision Making Authority



- Influencer
- Group of Decision Makers
- Final Decision Maker

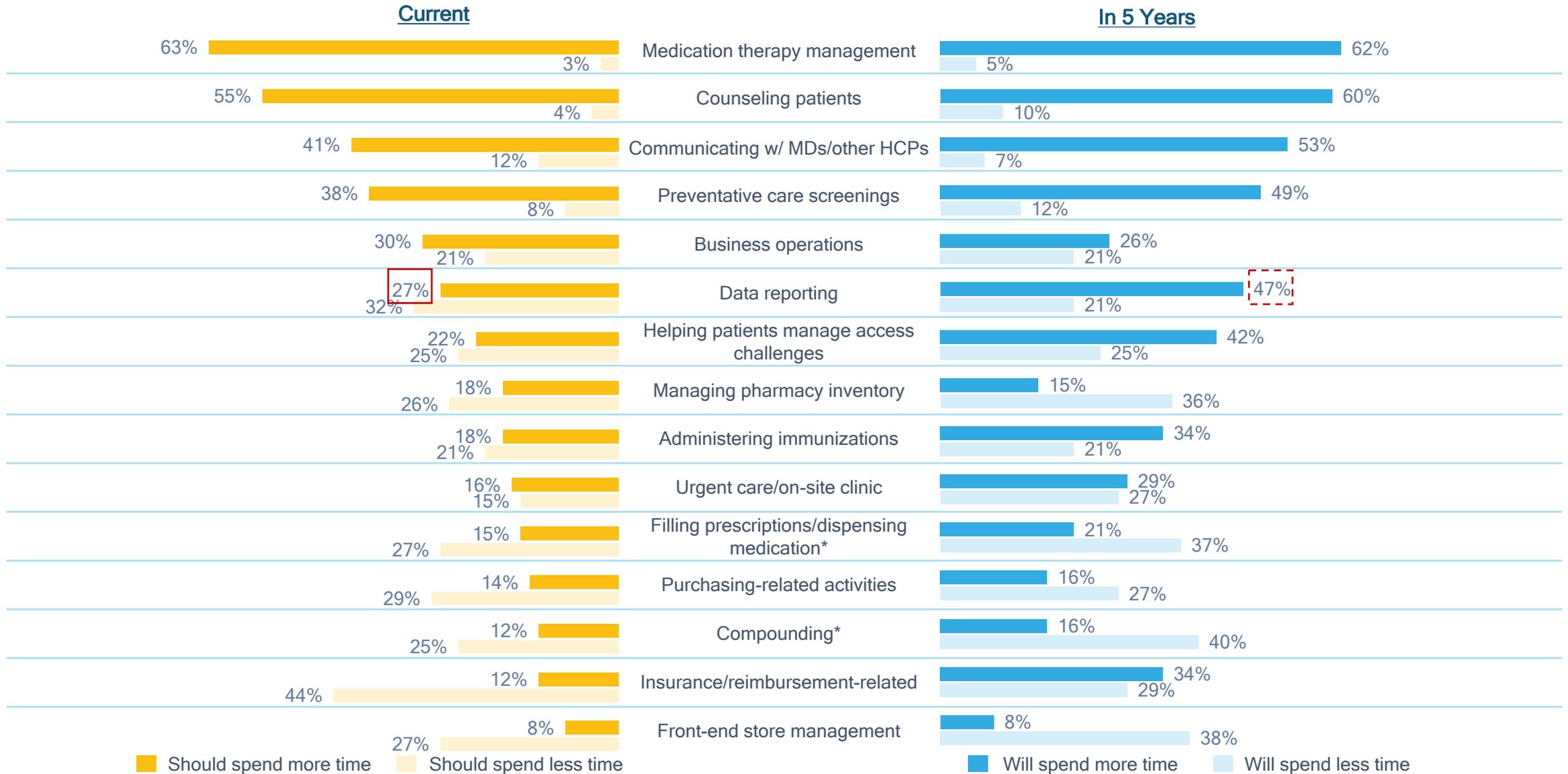
## Region



Base: Hospital (n=73) | Q100. Which of the following best describes your occupation? | Q100a. Are you also a Registered Pharmacist (RPh)? | Q101. And which of the following best describes the type of pharmacy that you work in? | Q102. Which of the following Pharmacy Benefits Managers (PBMs), if any, is your pharmacy affiliated with...? | Q103. Which of the following best describes your decision-making authority with regards to drug stocking and purchasing decisions? | Q104. How many years have you been working as a [Occupation from Q100.]? | Q105. Approximately how many patients did you see in the past month? | Q106. And, thinking of the past month, how many prescriptions did your [Occupation from Q100.]? | Q400. In which state is your pharmacy located? | Q401. In which of the following types of settings is your pharmacy located?

# Time Should Spend/Expect To Spend on Activities

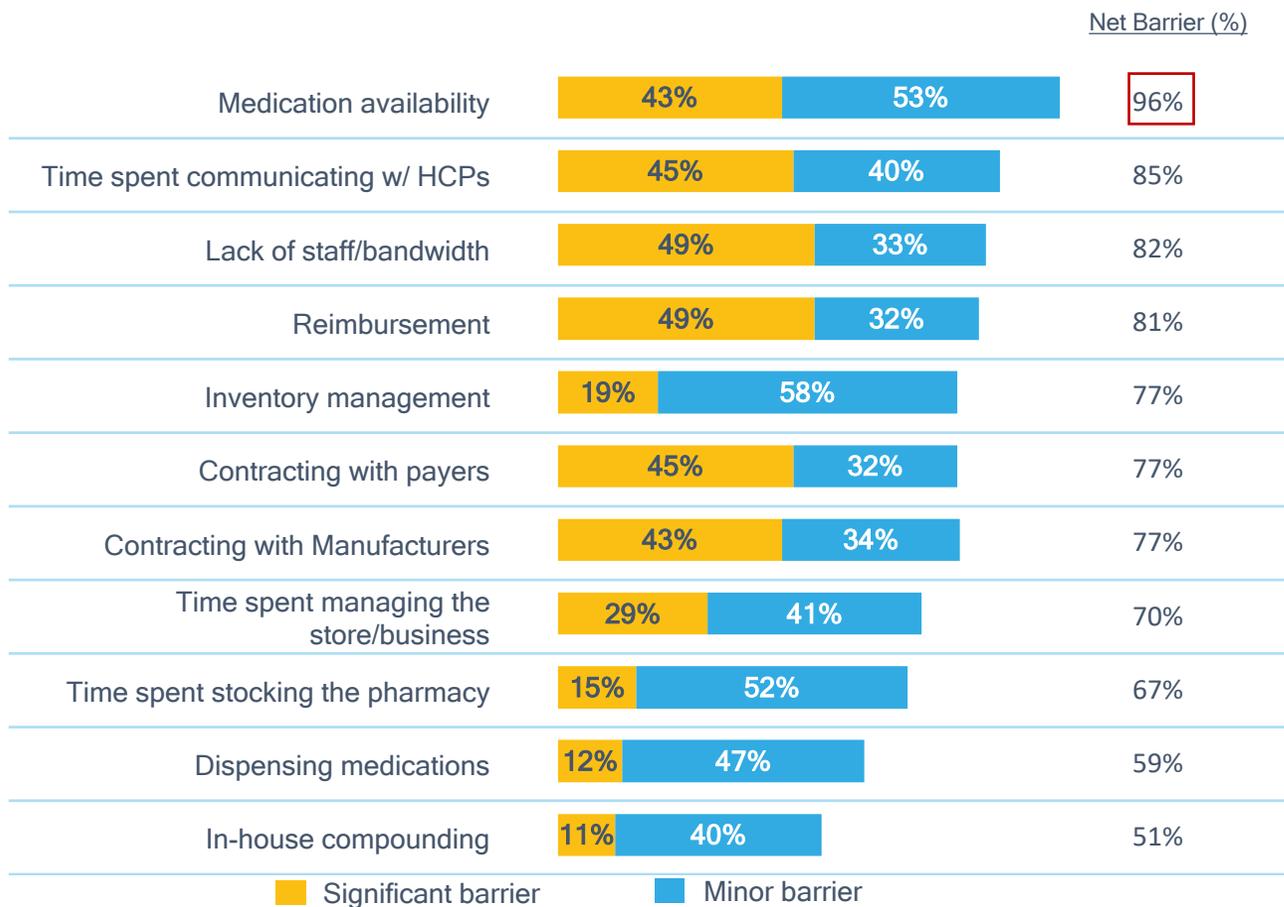
- Hospital pharmacists feel they should be spending more time on MTM and counseling patients and anticipate this will happen. Almost half would like to spend less time on insurance/reimbursement related tasks, though only a third expect this to become a reality.



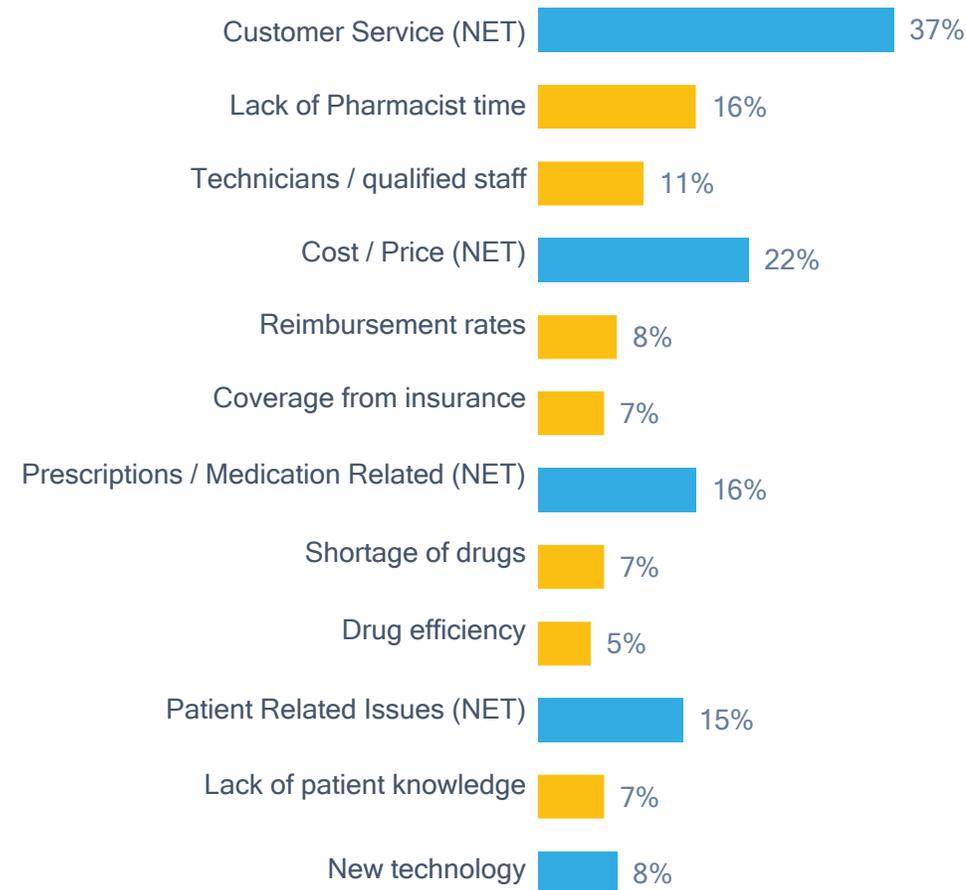
Base: Hospital (n=73) Q203. Using the scale below, please indicate whether you feel you should be spending more, less, or the same amount of time on each of the following types of activities in your current role. | Q204. And now, thinking ahead to 5 years from now, how (if at all) do you think your time spent on the following activities will change?  
 \*Registered Pharmacists Only

- Medication availability is the top barrier for Hospital pharmacists.

## Barriers to Good Care



## Other Perceived Barriers to Good Care\*



\*Responses <5% have been excluded from chart

Base: Hospital (n=73) | Q300. Using the scale below, please indicate the extent to which each of the following are barriers to providing good care to your patients.

4. What else, if anything, do you perceive as barriers to providing good care to your patients?